

# ACTIVITY FIGURES OF TUNIS RE

Fourth quarter 2022

## PREMIUMS

TND

|              | BRANCH             | TM4 2021          | 4th quarter 2022  | As at31/12/2021    | As at31/12/2022    | Year 2021          |
|--------------|--------------------|-------------------|-------------------|--------------------|--------------------|--------------------|
| Acceptance   | Fire               | 8 091 216         | 13 431 807        | 54 775 131         | 69 041 844         | 58 326 973         |
|              | Acc & Misc         | 6 036 012         | 5 439 211         | 24 780 596         | 27 663 685         | 26 801 851         |
|              | Technical Risks    | 5 372 041         | 5 984 131         | 20 431 081         | 21 925 296         | 21 342 786         |
|              | Marine & Energy    | 3 124 400         | 4 507 372         | 20 918 247         | 26 053 868         | 23 300 557         |
|              | Aviation           | 8 400 511         | 18 729 372        | 9 218 732          | 19 782 776         | 9 025 907          |
|              | Total Non Life     | 31 024 181        | 48 091 892        | 130 123 787        | 164 467 469        | 138 798 073        |
|              | Life               | 1 991 662         | 1 950 968         | 8 403 334          | 8 390 361          | 9 397 916          |
|              | Retakaful Activity | 4 393 897         | 4 433 360         | 14 680 306         | 16 850 667         | 14 989 454         |
|              | <b>TOTAL</b>       | <b>37 409 740</b> | <b>54 476 219</b> | <b>153 207 427</b> | <b>189 708 497</b> | <b>163 185 444</b> |
| Retrocession | Fire               | 2 872 943         | 2 197 409         | 16 450 695         | 17 460 927         | 16 509 376         |
|              | Acc & Misc         | 245 624           | 431 274           | 1 595 624          | 1 854 194          | 1 608 899          |
|              | Technical Risks    | 2 857 752         | 2 494 754         | 10 383 204         | 8 842 103          | 10 655 872         |
|              | Marine & Energy    | 534 927           | 449 136           | 7 369 461          | 6 948 075          | 7 358 158          |
|              | Aviation           | 7 755 510         | 18 469 437        | 7 850 999          | 18 953 738         | 7 586 148          |
|              | Total Non Life     | 14 266 756        | 24 042 010        | 43 649 983         | 54 059 037         | 43 718 454         |
|              | Life               | 75 277            | 45 373            | 265 312            | 176 648            | 281 914            |
|              | Retakaful Activity | 552 835           | 549 015           | 2 333 561          | 2 008 606          | 2 415 777          |
|              | <b>TOTAL</b>       | <b>14 894 868</b> | <b>24 636 398</b> | <b>46 248 856</b>  | <b>56 244 290</b>  | <b>46 416 145</b>  |
|              | <b>NET</b>         | <b>22 514 872</b> | <b>29 839 821</b> | <b>106 958 571</b> | <b>133 464 207</b> | <b>116 769 299</b> |

## ACQUISITION COSTS

TND

|              | BRANCH             | TM4 2021         | 4th quarter 2022 | As at31/12/2021   | As at31/12/2022   | Year 2021         |
|--------------|--------------------|------------------|------------------|-------------------|-------------------|-------------------|
| Acceptance   | Fire               | 2 486 121        | 3 432 651        | 15 141 753        | 18 613 794        | 15 880 603        |
|              | Acc & Misc         | 681 079          | 701 616          | 3 532 685         | 4 204 288         | 3 776 886         |
|              | Technical Risks    | 1 043 925        | 1 373 808        | 5 860 941         | 6 347 351         | 6 082 242         |
|              | Marine & Energy    | 924 689          | 1 228 306        | 4 424 227         | 5 601 786         | 5 097 688         |
|              | Aviation           | 84 337           | -17 783          | 238 057           | 136 600           | 253 528           |
|              | Total Non Life     | 5 220 152        | 6 718 599        | 29 197 663        | 34 903 819        | 31 090 947        |
|              | Life               | 45 283           | 466 101          | 1 503 359         | 2 816 078         | 3 065 799         |
|              | Retakaful Activity | 892 738          | 1 156 718        | 3 931 202         | 4 289 069         | 4 104 246         |
|              | <b>TOTAL</b>       | <b>6 158 173</b> | <b>8 341 418</b> | <b>34 632 224</b> | <b>42 008 966</b> | <b>38 260 992</b> |
| Retrocession | Fire               | 206 801          | 136 050          | 6 032 644         | 2 098 064         | 5 938 490         |
|              | Acc & Misc         | 37 797           | 125 338          | 213 104           | 513 838           | 251 909           |
|              | Technical Risks    | 292 786          | 338 115          | 2 959 772         | 2 040 741         | 3 012 531         |
|              | Marine & Energy    | 6 878            | 26 946           | 191 108           | 116 127           | 178 871           |
|              | Aviation           | -17 746          | 23 720           | 39 571            | 76 716            | 38 969            |
|              | Total Non Life     | 526 516          | 650 169          | 9 436 198         | 4 845 485         | 9 420 770         |
|              | Life               | 0                | 0                | 0                 | 0                 | 0                 |
|              | Retakaful Activity | 58 693           | 35 261           | 1 103 520         | 97 225            | 1 139 158         |
|              | <b>TOTAL</b>       | <b>585 210</b>   | <b>685 430</b>   | <b>10 539 719</b> | <b>4 942 711</b>  | <b>10 559 928</b> |
|              | <b>NET</b>         | <b>5 572 963</b> | <b>7 655 988</b> | <b>24 092 505</b> | <b>37 066 255</b> | <b>27 701 064</b> |

## INCURRED LOSSES

TND

|              | BRANCH             | TM4 2021          | 4th quarter 2022  | As at31/12/2021   | As at31/12/2022   | Year 2021         |
|--------------|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| Acceptance   | Fire               | -443 823          | 4 200 064         | 23 554 232        | 38 601 131        | 23 911 185        |
|              | Acc & Misc         | 5 801 466         | 5 145 522         | 15 726 651        | 16 301 601        | 16 465 750        |
|              | Technical Risks    | 3 425 497         | 2 211 696         | 11 692 611        | 9 457 955         | 11 526 127        |
|              | Marine & Energy    | 1 920 429         | 3 294 262         | 13 654 194        | 15 777 130        | 10 989 201        |
|              | Aviation           | 934 272           | 2 767 802         | 3 245 830         | 4 665 896         | 1 352 566         |
|              | Total Non Life     | 11 637 841        | 17 619 347        | 67 873 518        | 84 803 713        | 64 244 828        |
|              | Life               | 775 081           | 440 383           | 2 507 049         | 2 354 330         | 5 730 264         |
|              | Retakaful Activity | 2 631 479         | 2 684 712         | 7 846 864         | 8 718 184         | 7 307 705         |
|              | <b>TOTAL</b>       | <b>15 044 402</b> | <b>20 744 442</b> | <b>78 227 431</b> | <b>95 876 226</b> | <b>77 282 797</b> |
| Retrocession | Fire               | -991 055          | -4 890 040        | 9 955 775         | 7 088 579         | 9 972 869         |
|              | Acc & Misc         | 101 141           | 1 471 405         | 1 397 793         | 2 322 900         | 1 213 449         |
|              | Technical Risks    | 1 153 272         | 586 097           | 5 709 407         | 2 355 520         | 6 228 413         |
|              | Marine & Energy    | -207 608          | 1 201 858         | 4 004 620         | 5 705 279         | 1 523 006         |
|              | Aviation           | 461 871           | 3 168 404         | 2 010 400         | 4 159 085         | 676 963           |
|              | Total Non Life     | 517 620           | 1 537 723         | 23 077 995        | 21 631 362        | 19 614 699        |
|              | Life               | 0                 | 7 733             | 0                 | 7 733             | 0                 |
|              | Retakaful Activity | 393 827           | -178 869          | 948 712           | 734 493           | 270 030           |
|              | <b>TOTAL</b>       | <b>911 447</b>    | <b>1 366 587</b>  | <b>24 026 707</b> | <b>22 373 588</b> | <b>19 884 729</b> |
|              | <b>NET</b>         | <b>14 132 955</b> | <b>19 377 855</b> | <b>54 200 724</b> | <b>73 502 638</b> | <b>57 398 068</b> |

## FINANCIAL INCOME

TND

|  | BRANCH                     | TM4 2021         | 4th quarter 2022 | As at31/12/2021   | As at31/12/2022   | Year 2021         |
|--|----------------------------|------------------|------------------|-------------------|-------------------|-------------------|
|  | Ordinary financial product | 5 523 956        | 6 522 790        | 22 906 876        | 25 910 978        | 22 906 458        |
|  | Financial Income Retakaful | 124 655          | 168 100          | 521 283           | 639 005           | 519 300           |
|  | <b>TOTAL</b>               | <b>5 648 611</b> | <b>6 690 890</b> | <b>23 428 159</b> | <b>26 549 983</b> | <b>23 425 758</b> |